



COMMERCIAL INSURANCE

**Insurance built to
protect your business.™**

SAHOURI.

Insurance made simple.™

WE ARE SAHOURI.



50+

Years of experience

97%

Client Retention Rate

100%

Privately Held

100%

Client Focused

BUSINESS INSURANCE

40 under **40**

TOP BROKERS

GOLD
STEVIE® WINNER
CUSTOMER SERVICE

WASHINGTON BUSINESS JOURNAL

FAMILY-OWNED
Business Awards

BEST PLACES TO WORK

BUSINESS INSURANCE

WASHINGTON BUSINESS JOURNAL



BEST PLACES TO WORK

“Our philosophy is to improve your existing coverage and save you money. If we can’t accomplish both, then we don’t deserve your business.”

Fuad M. Sahouri - President

One agency. Every solution.



Commercial



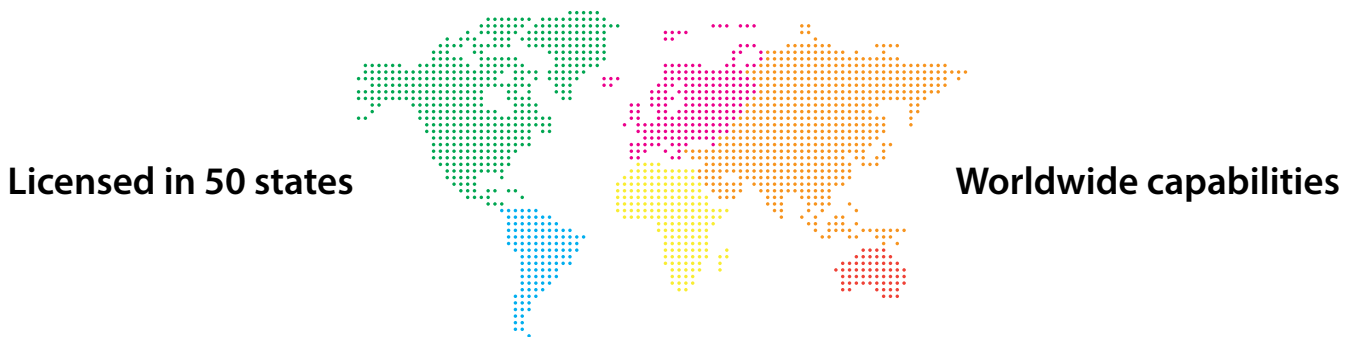
Benefits



Private



Life



Licensed in 50 states

Worldwide capabilities

With amazing service!



90 Day
Renewal Strategy



24 Hour
Customer Service



Experienced
Claims Teams



Same Day turn-around
on Certificates



Concierge Service



Dedicated Billings
Management



Commercial
Insurance Experts



Comprehensive
Risk Analysis

Commercial Insurance Leadership.



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Allen Hudson, CIC

VP of Commercial Insurance

As the Vice President of Commercial Insurance I have led the development of propriety niche-market insurance programs such as the Community Underwriter's Specialty Program (CUSP). My Team members are true professionals of commercial insurance and sincere client advocates. Everyone on our CUSP team has a professional designation and an intimate knowledge of community association and property management operations.

We insure over \$50 billion dollars' worth of real estate. Our newest community members saved an average of 26% by switching from their old insurance company. Our program offers the most recent industry coverage forms, providing insurance for special risks like cyber liability, green building coverage, third party discrimination and even unmanned aircraft liability. If you are a property manager you should consider our program for your clients because your will look like a hero when you save your clients tens of thousands of dollars annually.

BUSINESS INSURANCE
40 under **40**
TOP BROKERS



mvega@sahouri.com

Melissa Vega

Property & Casualty Practice Leader

Melissa's insurance career began at the age of 18, when she started working for some of the most recognized companies in the industry (AIG, Marsh, Lockton, etc.). She climbed the corporate ladder, starting as a file clerk, then secretary, account manager and account executive. Her diverse experience gives her an edge over the competition and an advantage to serve our clients with genuine understanding from every aspect of the insurance process.

With 20+ years of experience in Commercial Insurance, she received her Associates and Bachelor's degrees in Business Management. She also obtained her Property & Casualty license at the College of Insurance in New York City. In her current role, she is responsible for managing all aspects of the agency's domestic and global commercial departments, including driving new business initiatives, maintaining existing customer relationships, and meeting both production and retention goals while managing the team.



Commercial Insurance

We create cost-effective and comprehensive insurance solutions to meet the specific needs of your business and industry.

For the business around the corner and the company around the world, we build cost-effective insurance solutions that provide the coverage you need to take on the world. Our focus is to help you succeed with smart insurance, dedicated claims service and risk management strategies that put your best interest first.

Plan. Protect. Prosper.

“ We are more than insurance experts. We will be your trusted advisers who proactively strengthen your business with sound advice on all things insurance, risk management, and employee benefits.”

— Allen Hudson, VP of Commercial Insurance

BUSINESS INSURANCE.
40 under **40**
TOP BROKERS



Custom solutions for every industry.



Our award-winning team of insurance experts understand the requirements of many industries and niche markets. Whether you provide products, services, or offer professional services, we have an exclusive insurance program designed for you and your business.

Coverages your business can rely on.

Commercial insurance coverages are essential for every business. Our team understands the complexities of many industries. They will customize your insurance to suite your needs and budget. Below is a sample of our coverages.



Commercial Property



Professional Liability



Business Automobile



Employment Practices (EPLI)



General Liability



Directors & Officers



Kidnap & Ransom



Workers Compensation



Cyber Liability



Business Income Protection



Umbrella Coverage



Surety/Bonding



5

Reasons why you will love working with SAHOURI.

1

50+ Years of Experience.

We have been working with international organizations since 1970. We have built strong relationships with the global marketplace, allowing us to create cost-effective and competitive insurance solutions for our clients by leveraging our relationships.

2

In-House Advisory Teams.

Every client is assigned an in-house Account Executive who is experienced in working with different clients. Our friendly U.S. based team is happy to assist you with all your needs and to answer your questions with easy to understand answers.

3

Custom Solutions.

Your specific needs and risks are unique to your business and industry, so we work with you to analyze your exposures and needs to create custom insurance solutions that are designed specifically for you— nothing less and nothing more.

4

Claims Management.

We manage every aspect of the claims process so that you can focus on your business. Our team works closely with insurance carriers, third party administrators and self-insured programs to ensure that all your claims are handled promptly and efficiently.

5

Strong Carrier Relationships.

Every year, our carriers invite us to address changes that need to be made to provide better solutions for our clients. Our strong carrier relationships are the reason we can provide competitive pricing and negotiate better coverage for our clients.

SAHOURI GLOBAL™

Helping you avoid risk and reduce losses wherever you do business.

Whether you are a large multi-national business or a small startup, our team understands the risks your company faces. As you grow, your business will face new challenges and risks, but rest assured that our team will be there every step of the way providing sound advice, risk control strategies and up to date insurance expertise.

3 Reasons why you need SAHOURI GLOBAL's risk management and insurance solutions.



LAWSUITS. Domestic Liability policies only cover lawsuits brought within U.S. borders. Global Liability coverages can protect you from employee-filed lawsuits for accidents or diseases contracted outside the U.S.



COMPLIANCE. Each country has different regulations when it comes to insurance. We use risk assessment tools, guide you to the right coverages and make sure your company is in compliance.



EMERGENCIES. Insurance protects you and your employees in case they are injured or get sick while traveling abroad. In the event of an emergency, we assist you and your employees with medical, travel and security issues.



Avoid. Reduce. Grow.

Global protection for your growing business.



International Property



Emergency Evacuation



International Business Auto



Travel Medical



Kidnap and Ransom



Political Unrest



Accident (AD&D) Insurance



Workers Compensation



Defense Base Act



Political Risk



International Liability



Business Income Protection



Risk Management Solutions.

Whether you do business in the U.S. or throughout the world, our Risk Management team will design, develop and implement solutions to proactively reduce risks and minimize losses. Your success is our success; we are dedicated to reducing the frequency and severity of your losses so that you can increase your profitability and stay competitive.



Smart Analytics.

We gather and analyze data to build cost-efficient and smart risk control strategies. Through data analytics we discover what your greatest risks are, how they may impact your business, and what ways you can avoid and reduce those risks.



Claims Management.

We analyze your worker's compensation practice, and then we create a proactive plan to reduce your claims with training programs, ongoing guidance and best practices.



Safety & Health Compliance.

We survey your workplace to make sure you are in compliance with OSHA or state safety and health regulations. Based on our survey we will recommend ways that increase your workplace safety and minimize claims.



Disaster Recovery Planning.

Many businesses that experience a disaster never recover because they lack a plan. We help you design a disaster recovery plan so that when a disaster occurs you are able to quickly recover and get back to business.

What our Fans say.



"SAHOURI works diligently to create an insurance plan that suits our restaurant's needs. They quickly resolve issues and answer questions, and that has helped our company save time and money."

— Lebanese Taverna



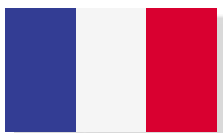
"The process of working with SAHOURI from quote to coverage has been a great experience. Several of my company's clients have also had their coverage expanded and their premiums lowered because of SAHOURI's great customer service."

— Abaris Realty



"We started working with SAHOURI eight years ago. They are always looking for the best coverage at the best price and saving us money in the process."

— Telepath Networks, Inc.



"SAHOURI has been able to propose great rates, which provided huge savings on our insurance. These rates have allowed us to lower our budget by almost 40%."

— Embassy of France

Insurance made simple.TM

Protect your business.

Call us today.

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Washington DC.

8200 Greensboro Drive, 15th floor,
McLean, VA 22102

New York.

1501 Broadway, 12th Floor,
New York City, NY 10036

Texas.

10777 Westheimer, suite 1100,
Houston, TX 77042

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