



Private Client Insurance

**Serving Successful Individuals
and Families since 1970.**

sahouri.com

1975 - Great Falls Village Centre



Thanking the DMV Community.

In 1970, my wife and I founded our agency in Great Falls, Virginia. It has been an amazing experience watching the D.C. Metro Area flourish over the years. Mary and I are so proud and fortunate to have raised our family and built our business here. We are also so grateful to the Great Falls and McLean communities for their loyalty and support that helped us get to where we are today.

Our best regards,

Fuad M. Sahouri
Founder & President

WE ARE SAHOURI.



50+

Years of experience

97%

Client Retention Rate

100%

Privately Held

100%

Client Focused

BUSINESS INSURANCE

40under**40**

TOP BROKERS

GOLD
STEVIE® WINNER
CUSTOMER SERVICE

WASHINGTON BUSINESS JOURNAL

FAMILY-OWNED
Business Awards

BEST PLACES TO WORK

BUSINESS INSURANCE

WASHINGTON BUSINESS JOURNAL



BEST PLACES TO WORK

"Our philosophy is to improve your existing coverage and save you money. If we can't accomplish both, then we don't deserve your business."

Fuad M. Sahouri - President

50+ Years of Strong Carrier Partnerships.

CHUBB®

pure
INSURANCE



TRAVELERS 



Local Team. Global Solutions.™

Serving all 50 states



Worldwide Capabilities

With Award-winning Service!



90 Day
Renewal Strategy



24 Hour
Customer Service



Experienced
Claims Teams



Same day turn-around
on Certificates



Concierge Service



Dedicated Billings
Management



Private Client
insurance Experts



Comprehensive
Risk Analysis



The insurance business is in my blood. I know this business, I understand this business and I love this business.

Growing up in this community, I have come to understand your lifestyle and how to properly protect it. While improving coverage and saving money is great, there is no better feeling than saving you from a major out of pocket expense after an accident or life-altering event.

For almost 20 years, I've managed insurance portfolios for successful individuals and their families as well as high profile clients; including business leaders, politicians, celebrities, professional athletes and more. I protect their world so they can focus on what they do best. Let us do the same for you.

Sophia Sahouri

Vice President of Private Clients



Great Falls Insurance Agency | Village Centre, 1979



Four Problems with Mass Market Agents



They provide inadequate coverage.

Never assume you are fully covered simply because you pay a premium. Mass-market policies lack the coverage required to protect your unique lifestyle. **Only a few carriers specialize in insuring succesful families – and we are partners with all of them.**



They're loyal to one carrier.

Mass-market agencies like State Farm and Allstate represent only one carrier, which limits your options. **Being 100% independent gives us the freedom of partnering with all A-rated carriers. We leverage our relationships to issue the most cost-effective policies.**



They don't shop because they can't.

Before meeting us, many of our clients used to let their insurance auto-renew. Their agents never shopped for better options! We were shocked to see how many people were either under-insured or overpaying. **We shop your policy annually to ensure you have the best coverage at the best price points on the market.**



They don't understand you.

Mass-market insurance carriers were created for mainstream America. They do not have the experience or simply the coverages to properly protect your unique lifestyle. **We understand the specific risks you face and the coverage you need, having served this very community since 1970.**

6 Reasons why you will love working with our advisors.



Award-Winning Service.

Our award-winning advisers provide a level of hospitality and service that makes insurance simple. From filing claims, paying bills and change requests, we are with you every step of the way.



Annual Renewal Reviews.

We offer annual reviews because risk profiles change over time. We constantly evaluate your policies to ensure they are cost-effective and reflective of your lifestyle changes from year to year.



Local Advisers.

We assign you with a local, experienced insurance adviser to develop trust and understanding that makes communication easy. Your adviser is responsible for your portfolio all year round.



Tailored Coverages.

We recognize that each client has unique preferences and exposures, so we allocate time and resources to customize policies that are designed for your risk profile and your budget.



Easy Bill Pay.™

If you travel a lot, Easy Bill Pay™ guarantees your insurance does not get canceled just because of a missed payment. We manage and pay your premium to prevent cancellation.



Appraisal Services.

Our advisers specialize in protecting valuables and will help you appraise and schedule them so you can rely on having the proper protection and piece of mind that you deserve.



Fun fact: our first office was in the Village Centre!



Luxury Home Insurance you can rely on.



Guaranteed Replacement Cost

We guarantee the replacement of your dwelling even when the cost exceeds your policy limit.



Excess Liability

We can provide the broadest form of excess coverage, with limits ranging from \$1-50 million.



Cash Payment Option

You can receive cash up to your policy's limit to rebuild your home or purchase a new property.



Directors & Officers Liability

If you are on a board, we will protect you against defense costs or damages from lawsuits.



Personalized Cyber Security

We help you assess, prevent and respond to cyber security exposures that you are exposed to.



Flood Insurance

We provide up to \$15 million in total property coverage for your home.



We insure classics, antiques and exotics!

Katie's Cars & Coffee

Luxury Car Insurance that actually protects your vehicle.



Agreed Value

We agree on your vehicle's value and if you suffer a loss, we write you a check for the agreed amount.



Global Rental Coverage

If you are in an accident, we cover the rental car and lost income claimed by the rental company.



Original Replacement Parts

Your car will always be repaired with genuine manufacturer parts, never generic replacements.



Worldwide Coverage

Wherever you travel, we provide the same first-class coverage and service that you can count on.



Choose Your Own Shop

You can use your favorite repair shop — without restrictions — or we can recommend one.



No Mileage Restrictions

Our policies do not have mileage restrictions, so you can drive your classic cars across the country.



We are experts at insuring valuable collections.

Our programs are custom built to protect your lifestyle.



Travel.

We ensure you are protected throughout your travels. From accidents to health emergencies, we got you covered.



Valuables.

We help make sure your jewelry, antiques and collections are appraised and covered to ensure guaranteed replacement.



Watercraft.

We insure all types of watercraft from family sailboats to multi-million dollar luxury yachts.



Equine.

We provide you with custom insurance solutions to protect your beloved equestrian investments.



Kidnap & Ransom.

Wherever you face trouble in the world, our comprehensive coverages and crisis management expertise give you comfort.



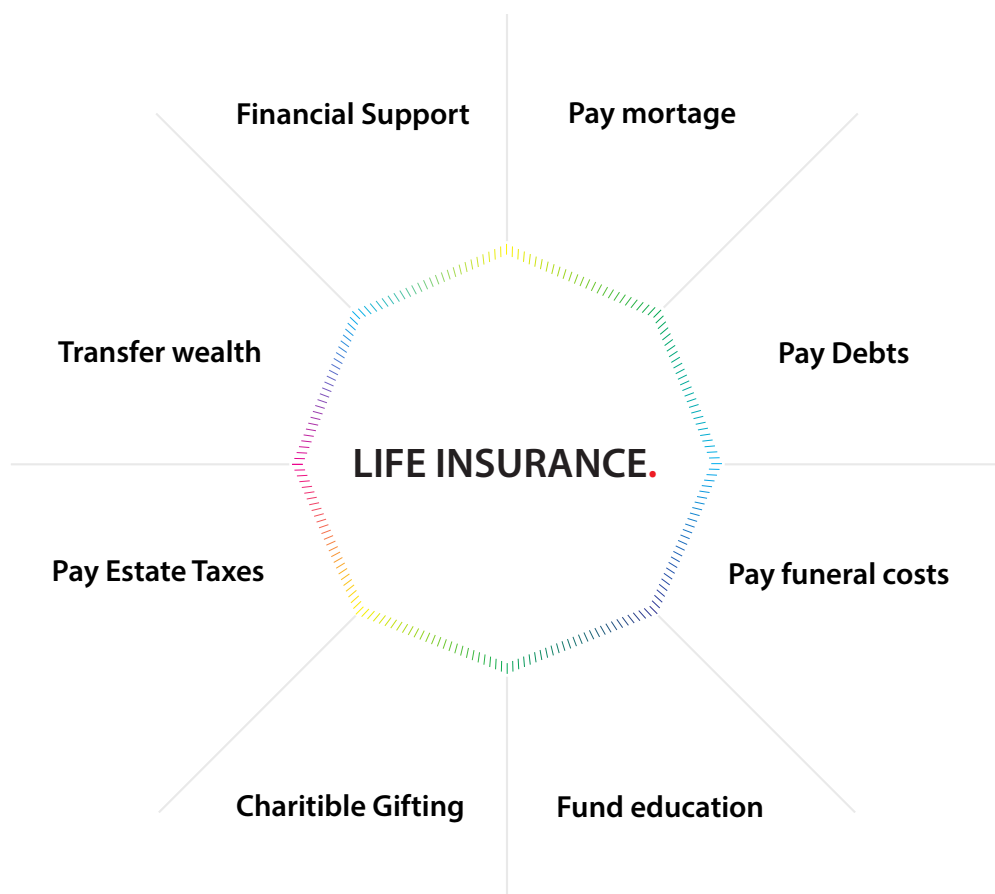
Exotic & Classic Cars.

Our deep understanding of collector cars allows us to properly protect exotic and classic cars so you can enjoy your toys.

Life Insurance protects your loved ones



Life insurance helps those you leave behind pay off the mortgage, maintain their level of education or sustain their standard of life. While nothing can replace your loss, your investment will help your family maintain financial stability when you're gone.



“Life is unpredictable– you can’t predict when you might need insurance. That’s why we always always advise to plan ahead.”



One stop shop for all insurance needs.

Commercial Insurance.



Condo and HOA.

Our CUSP program helps policy holders save 23% on expiring premiums.



Restaurant & Hospitality.

Protecting restaurants from business interruption and general liabilities.



Government Contractors.

Doing business with the government is complex work, we make it simple.



Commercial Real Estate.

Managing critical real estate exposures with risk and cost-containment strategies.



Cargo & Vessels.

Our maritime program protects personal, commercial and cargo watercrafts.



Cyber Liability.

We offer an integrated approach to cyber risk prevention to protect data and capital.

Employee Benefits.



Compliance.

Personalized compliance dashboards help you manage your financial exposures.



Wellness Education.

Our programs encourage healthy lifestyles that improve productivity and morale.



Technology.

Providing the most modern HR and payroll service platforms for our clients.



Industry Comparison.

Analyzing industry data to provide you insights on how competitive your plan is.



Global Benefits.

Custom plans for foreign governments and sponsored student groups.



Annual Reviews.

Shopping your policies every year to ensure you have the best rates available.

What our Fans say.



“ Sahouri understands our needs, aligns them with appropriate insurance carriers and negotiates the most cost-effective and comprehensive policies on the market.

— Bobbie Kilberg

“ I have worked with many insurance companies over the past 35 years, but the service I receive from SAHOURI is exceptional and without peer. They go to great efforts to ensure that I am receiving the highest quality products at the most cost-effective prices. They also make it a point to understand and anticipate my insurance needs.

— Jeff Franzen

“ Fantastic team to work with. They always get back to me in a timely fashion and provide detailed information that has made my transition simple. I had a 35+ year relationship with State Farm and can honestly say I've never been treated as well as I am now.

— Scott Bryan

“ SAHOURI's attention to detail and level of service is second to none. They don't hesitate to call you directly in order to troubleshoot issues and their proactive approach is exactly what I was looking for in an insurance provider.

— Todd Hitt

Insurance made simple.



Commercial



Benefits



Private



Life

We insure your valuables on land, sea and air.

Call us Today!

703.883.0500

insurance@sahouri.com

SAHOURI.com